

# CAPABILITIES STATEMENT



**PMC  
BUSINESS  
SOLUTIONS, LLC**

Management Consulting  
Procurement SMEs

## Who We Are & What We Do

PMC Business Solutions, LLC is a management consulting firm specializing in providing acquisition lifecycle management, program/project management and training/development strategies and solutions to federal, state and local government, and private sector clients. Our solutions are designed to help organizations to streamline operations, improve efficiency, and achieve their strategic goals. Our team has over 5 decades of combined industry knowledge and experience. We are international procurement Subject Matter Experts (SMEs)!

## Core Capabilities

- Acquisition Lifecycle/Contract Management
- Program/Project Management
- Workforce Training Development

## Differentiators

- We're international experienced government procurement experts
- We're experienced in representing the government internationally to provide program oversight, monitoring and evaluation support
- We're experienced in developing government requirements including international construction projects for unmanned aerial systems, military camps, etc.
- We assisted the government to complete a \$21million-dollar acquisition for six (6) countries that had to be awarded before the end of a fiscal year
- We're vendor and stakeholder management experts

## Past Performance (CEO/Team Experience)

Our CEO and team members, have successfully provided acquisition lifecycle (requirements development), program management, pre/post sight visits and oversight support (vendor management) for the Department of State, African Affairs for six (6) countries for unmanned aerial systems, construction projects to include building military camps and other training facilities, the installation of a telecommunication system throughout a national park projects.

Our team members have successfully provided acquisition and procurement support for the Special Inspector General for Iraq Reconstruction (SIGIR), Department of Defense/ Special Inspector General for Iraq to include Procurement Planning, Acquisition Strategy/Policy Support, Contract Administration and staff training and development.

Our CEO has provided supervisory acquisition and program management support to the Department of Agriculture, Food and Nutritional Services and Forest Services, Fire and Aviation Management to include being the central point of contact for the contractor, responsible for managing the day-to-day assigning tasks to the Contract Specialists, quality control, program advisement/recommendations on acquisition processes, policies, procedures, strategies, procurement training and development.


Our CEO has provided acquisition lifecycle support to the Office of the Secretary of Defense, DMDC as a Subject Matter Expert (SME) and Team Lead for the East Coast Acquisition Team. The team procured IT equipment and software, assisted with requirements development, developed SOPs for government purchase card holders, assisted with creating/implementing program strategies, prepared, monitored and audited acquisition packages.


Our CEO managed the subcontracting (vendor selection, negotiations and awards) for the \$12B Veterans Affairs Transformation Twenty-One Total Technology (T4) for SRA International. She served as a Sr. Contracts/Subcontract professional, managed and awarded contracts/subcontracts from \$5 to \$300 million dollars.

## CORPORATE DATA

**POC: Darlene Petway, MBA, PMP**  
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CERTIFIED

**WOSB/MBE/DBE/SBE**

◆ **NAICS - 541611 541618 561320**

◆ **PSC - R 406, R408, R410, R707**



Connecting Your Business to Opportunities for Growth & Success in  
Your Industry and in Government Contracting

